

Leading and Influencing at all Organizational Levels



Length: 1 day

Audience: Informal leaders, prospective and new front-line supervisors or managers

Leadership is not linked to a position or title—it is about influence and requires consistent action. This MTS Leadership workshop is designed to promote leaders at all levels of the organization. Activities will immediately engage participants and help them identify ways they can do more of what is working, less of what is not, and lead the way to fill in what is missing in their work units. Today's work environment is complex and seems to be full of never-ending distractions, sometimes making employees feel over-tasked and helpless. To be the best, our staff members need additional skills to help them build credibility, resolve conflict, increase trust, and improve listening and communication skills to become empowered as a person of influence.

Objectives:

- Differentiate leadership from management
- Discuss the origins of leadership
- List characteristics of outstanding leaders
- Demonstrate self-confidence without being pushy
- Develop a process for understanding others and strengthening relationships
- Learn ways to influence others and create positive working environments
- Promote responsibility and accountability at all levels of the organization
- Analyze personality traits and evaluate their influence on interactions
- Describe Maxwell's five levels of leadership and how to apply them
- Recognize the impact of their actions and attitudes on others
- Review methods to listen and communicate more effectively
- Relate the impact of leadership on all employees
- Build individual and team confidence while instilling enthusiasm towards service

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Let us challenge the way your employees think, and improve the way they perform...

Moser Training Solutions, LLC (MTS) is privileged to work with corporate and government leaders who want to improve employee and customer satisfaction, while enhancing both individual and team performance.

What we do:

- Provide professional and career development training
- Customize training to the client's needs
- Coaching (career advancement, study techniques and effective writing skills)
- Conduct individual and program assessment
- Provide law enforcement subject matter expertise
- Project management and consultation
- Prepare private industry for emerging threats

Train-the-Trainer

Instructor Development (and recertification)
Field Training Officer (FTO)
Police Training Officer (PTO)
Advanced Coaching (FTO/PTO)
Basic Recruit Academy Instructor

Professional Development

Building Outstanding Teams
Customer Service for Public Safety
Problem-Solving, Decision-Making
Resolving and Navigating Conflict
Facilitation Skills
Ethics, Stress and Negativity
Project Management

Leadership

Leader in Blue/Operational Readiness
Leaving a Legacy Through Leadership
Leading During Challenging Times
Leading and Influencing at all Levels
Performance Management for Supervisors

Career Advancement

Excelling Through Written Correspondence
Preparation for Career Related Interviews
Assessment Center Preparation
Improving Cognitive and Test Taking Skills
Resume Preparation
One-on-One Career Coaching
Individual Assessment and Compliance Issues

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